Key takeaways
• Strengthen your ability to lead successful organizations
• Apply strategies to leverage your organization’s culture to execute your strategic goals
• Build a high performance organization that inspires excellence and accountability at all levels
• Leverage influence and persuasion to motivate and energize your team
• Cultivate creativity and innovation to solve business challenges in dynamic environments
• Develop a roadmap for achieving results that will elevate your organization to the next levels of success

Session Objectives

Tower Building: What Makes an Effective Leader
• Explore the challenges leaders encounter leading teams in complex business environments
• Identify the unique added value of leaders in enabling strategy

Your Leadership Style: What you think it is, what others think, and what it all means
• Explore a variety of leadership styles identifying which styles enhance people’s motivation, strategic clarity, and ability to execute your organization’s strategic objectives
• Gain measurable, actionable insights to determine if the leadership styles you use most frequently fit the business challenges you face
• Identify actions to broaden your leadership style repertoire and drive business results

Peer Coaching
• Develop relationships with peers who face similar leadership challenges and serve as partners in exploring new perspectives and who will hold you accountable for achieving your stated goals

Your Organization’s Culture & Interpreting Your Survey Results
• Develop a framework for understanding organizational culture and its importance to business success
• Discover the performance advantages of a strategically aligned, strong, adaptive culture
• Identify gaps between where your current culture stands and where you want to take it, and actions to take to close those gaps

Organizational Canvas Exercise
• Take a deep dive into your organization’s vision and strategy, culture, structure, and leadership, identifying what you want or need to preserve or improve

Collaboration
• Realize the value of collaboration as an engine of organizational growth
• Sharpen your collaboration skills using disciplined collaboration techniques to drive results in your organization
• Identify your organization’s barriers to collaboration and develop plans to mitigate them

One-on-One Executive Coaching
• Work with a professional coach to discuss your leadership assessment, your aspirations, and challenges
• Develop a plan to realize your leadership goals and continue to receive post-program Executive Coaching as you implement your plans back on the job

Coaching Workshop
• Explore the mindsets and behaviors of excellent coaches
• Hone your coaching skills to drive high performance in your organization
Effective Influence and Persuasion
- Understand key aspects of effective influence and persuasion in organizations
- Enhance your effectiveness persuading and influencing others to achieve key business goals

Developing a Performance Based Culture
- Identify the levers you can use to shape and improve your organization’s performance
- Use proven techniques to create an innovation based, adaptive culture that motivates, engages, and mobilizes employees

Capturing Today's Profit and Driving Tomorrow’s Growth
- Grapple with real-world cases exploring how to maintain current business success while looking to the future
- Use best practices to leverage both an explore and an exploit strategy

Experimental Innovation
- Adopt an experimental mindset to solve complex business problems
- Use design thinking to find innovative solutions to important business and leadership issues

Leading Through Rapport
- Reach and inspire people at all levels of the organization
- Understand the nuances of interpersonal rapport and status behaviors when building relationships
- Use best practices of influence and persuasion across multiple levels of the organization

Taking Action and Getting Traction
- Synthesize insights and define actions you will take to optimize your leadership effectiveness and business results

*subject to change*