New Manager Boot Camp Learning Objectives

Key Takeaways
- Get insights into your unique leadership styles
- Discover how to effectively organize and manage co-located & distributed teams
- Learn how to segment and influence your stakeholders
- Identify ways to inspire and engage your team members
- Recognize the power of communication & building rapport
- Prioritize and align your team around key priorities

Session Objectives

Introduction, Understanding Your Challenges as a New Manager
- Learn about emerging trends in management and the shared challenges new managers face

Influencing Critical Stakeholders
- Learn different techniques for influencing your stakeholders
- Use tools to identify and segment your stakeholders
- Create action plans to apply your learning back at work

Leadership Styles
- Discuss the unique value-add of leaders
- Identify different leadership styles and find out when each is most appropriate to use
- Interpret your own leadership style and identify ways to leverage your strengths
- Enhance your flexibility to use a variety of leadership styles

Managing Your Team
- Learn about profiles of effective and ineffective teams
- Identify barriers to effective teamwork & the role of constructive and destructive conflict
- Discover how to make effective interventions to improve your team’s performance

Dynamic Teamwork
- Learn how to lead and engage distributed teams
- Utilize a diagnostic framework to diagnose team hot-spots and develop effective solutions
- Prepare a team charter to align your team around critical priorities

Leading Through Rapport
- Learn simple tools to help build rapport with others
- Practice and use specific techniques to rapidly find common ground and actively listen to others
- Analyze the nature of personal status and influence

Management Experiences From the Front Line, Panel Discussion
- Learn practical tips and tools from a panel of seasoned leaders

Follow-up Actions, Tools and Templates
- Integrate program concepts into an action plan to implement back at work

*subject to change