### Executive Decision Making (Online)

#### Sample Program Schedule

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<td>8:00-9:30 am</td>
<td>Orientation</td>
<td>Tools for Rational Decision-Making</td>
<td>Heuristics and Biases</td>
<td>Interactive Decision-Making</td>
<td>Rational Choice in an Uncertain World</td>
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**Module 0: Orientation**

- Learn how your intuition guides you, how to overcome the mind traps that can impair effective decision-making, and how human decision biases can create opportunities to positively influence people.
- Topics include:
  - Overconfidence as an impediment to improved decision making
  - Multi-attribute decision making
  - Expected value
  - Decision trees
  - Bayes rule
  - Risk preferences

**Module 1: Tools for Rational Decision-Making**

- Learn the strengths and the perils of using intuition, as well as how to leverage data to inform your decisions.
- Topics include:
  - Data mining and allowing yourself to be fooled by chance
  - The promise of big data: interventions and treatments
  - Confirmation bias: omission neglect and overconfidence

**Module 2: Heuristics and Biases**

- Determine how to make the most of collaboration with others and capitalize on the wisdom of the group.
- Topics include:
  - Tools for overcoming or bypassing human biases
  - Algorithmic decision making and intelligent systems
  - Cohesion and diversity: constructive dissent, group think, and conformity
  - Conflicts, disputes, and negotiations
  - Ethical considerations in groups

**Module 3: Interactive Decision-Making**

- Consider the tradeoffs between short-term vs. long-term interests in building a sustainable enterprise and how confidence affects decision making and performance.
- Topics include:
  - Moving others towards better decisions
  - Biases and inefficiencies in group decision making
  - Structuring meetings

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All times noted are in Pacific Standard Time PST

*Please note that the sample schedule is subject to change*